

Curriculum vitae

Personal data

Name	Radu Sorin Caprau
Date of birth	22.07.1974
Place and country of birth	Brasov, Romania
Nationality	Romanian

Education and qualifications

Name of institution	Name of course/ specialisation (if applicable)	Duration (yyyy)	Diplomas/ certificates
University of Economic Studies, Brasov	Faculty of Management	1994 - 1998	Bachelor's Degree
Various short term professional, management and personal skills courses	Communication skills, Management Development Program, Power to Lead – Ashridge, Executive Challenge		

Relevant professional experience in executive positions*

Position and organisation	Duration (mm/yyyy)	Explanation to activities, such as: - Focus areas - Tasks and powers - No. of people under direct or indirect responsibility
OMV Petrom S.A. Member of the Executive Board	10/2018 – to date	- Management of the company according to Company Law no. 31/1990
OMV Refining & Marketing GmbH Head of Crude Supply & Trading Vienna	05/2018- 09/2018	- Constant optimization of supply program according to market dynamics and opportunities and development of new supply opportunities (new crudes). - Operational execution of crude supply from OMV Downstream point of view (AT/DE), ensuring input in trading and accounting systems and proper and timely month end closing procedure for crude supply - Responsible for a sustainable overall Bio Fuel and Feedstock Supply and Trading Strategy (physical and paper, locally and globally) in the given challenging legal frame and accountable for

		<p>group-wide execution</p> <ul style="list-style-type: none"> - Networking and lobbying; representing the business and the company at a senior level and building strong personal relationships with producers, refiners, shippers, public stakeholders and customers
<p>OMV Petrom S.A. Director Product Supply & Sales East</p>	<p>07/2015 – 04/2018</p>	<ul style="list-style-type: none"> - Implement the OMV Product Supply & Sales East Strategy in the framework of the group strategy (including cards, aviation and marine business) - Lead in the creation of strategies for the Downstream segment (refinery, commercial, retail). - Develop and ensure implementation of Cluster 2 products / biofuels supply strategy as part of the overall strategy (OMV Petrom Downstream Oil, Corporate) - Develop commercial sales strategy in the region considering Integrated Value
<p>OMV Petrom Marketing S.R.L., OMV Petrom Aviation S.A. and Petrom Moldova President of the Board of Directors</p>	<p>07/2014 – 04/2018</p>	<ul style="list-style-type: none"> - Ensure group governance principles for these companies - Implementing the strategic development directions within the local specific - Ensuring the functionality of the existing matrix organization - Managing the support functions and the relations with external stakeholders - Guiding and coaching the local management - Strategic positioning proposals to the line businesses
<p>OMV Petrom S.A. Director of Downstream Optimization & Supply</p>	<p>09/2012 – 07/2015</p>	<ul style="list-style-type: none"> - Selecting, moving, processing, storing and selling feedstock and products - Managing crude sells and stocks, product stocks, compulsory stocks - Balancing own production, third party supply with flexibility and security of supply - Optimize and secure logistic network (primary, secondary, storages) and managing the relations with the external stakeholders - Ensuring the group optimum and generating best value in the supply chain and sales channels (oilco and transfer pricing)

Relevant professional experience in non-executive positions*

Supervisory position and organisation	Duration (mm/yyyy)	Focus areas	Membership of various committees and duration of mandate, if the case (mm/yyyy)

Relevant positions in not-for-profit institutions*

Positions held (paid or unpaid) and organisation	Duration (mm/yyyy)	Explanation to activities

* Relevant positions held in the last 5 years