

Member of OMV Group

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Note:

In this report, "the Company", "Petrom", "Petrom Group" and "the Group" are sometimes used for convenience where references are made to OMV Petrom S.A. and its subsidiaries in general. The financials presented in the report are audited and represent Petrom Group's consolidated results prepared according to IFRS; all the figures refer to Petrom Group unless otherwise stated. Figures may not add up due to rounding differences.

Executive Board and Supervisory Board

Executive Board

Mariana Gheorghe – Chief Executive Officer and President of the Executive Board

Andreas Peter Matje - Chief Financial Officer

Johann Pleininger

Responsible for Exploration and Production

Cristian Secoșan

Responsible for Gas and Power (including Chemicals)

Neil Anthony Morgan

Responsible for Refining and Marketing

Supervisory Board

Gerhard Roiss - President

Chief Executive Officer of OMV and Chairman of the OMV Executive Board

David C. Davies - Deputy-President

Chief Financial Officer of OMV and Deputy Chairman of the OMV Executive Board

Jacobus Gerardus Huiiskes

Member of the OMV Executive Board, responsible for Exploration and Production

Manfred Leitner

Member of the OMV Executive Board, responsible for Refining and Marketing

Hans-Peter Floren

Member of the OMV Executive Board, responsible for Gas and Power

Constantin Dascălu

Member of the Petrom Supervisory Board, appointed following the Ministry of Economy Trade and Business Environment's proposal

Andreas Peter Matje took over the responsibilities of **Daniel Turnheim**, who was a member of Petrom's Executive Board and Chief Financial Officer between January 2011 and December 2012.

Cristian Secoşan took over the responsibilities of Hilmar Kroat-Reder, who was a member of Petrom's Executive Board responsible for Gas and Power (including Chemicals) between January 2011 and August 2012

Gheorghe Ionescu

Member of the Petrom Supervisory Board, appointed following the Ministry of EconomyTrade and Business Environment's proposal

Joseph Bernard Mark Mobius

Executive ChairmanTempleton Asset Management Ltd; appointed to the Petrom Supervisory Board following the Property Fund's proposal

Riccardo Puliti

Managing Director in charge of the energy and natural resources sectors at the EBRD; appointed to the Petrom Supervisory Board following the EBRD's proposal

Key figures for Petrom Group

Statement of income (RON mn)	2008	2009	2010	20 11	2012
Sales	20,127	16,090	18,616	22,614	26,258
Earnings before interest and taxes (EBIT)	1,205	1,620	2,986	4,936	5,662
Clean CCS EBIT ¹	3,815	1,870	3,325	5,475	5,855
Financial result	(76)	(451)	(380)	(327)	(836)
Income from ordinary activities	1,129	1,169	2,605	4,609	4,826
Taxes on income	(233)	(336)	(416)	(850)	(880)
Net income attributable to stockholders	978	860	2,201	3,757	3,953

¹Clean CCS figures exclude special items and inventory holding effects (CCS effects) resulting from R&M

Balance sheet (RON mn)	2008	2009	2010	20 11	2012
Balance sheet total	28,917	30,527	34,765	36,488	38,145
Equity	15,990	16,191	18,459	21,077	23,405
Net debt	1,253	2,614	2,299	1,955	1,711
Average capital employed ¹	15,531	18,623	20,168	21,827	24,426

¹As of 2012, the definition for average capital employed was adjusted. Please see section "abbreviations and definitions" for details. Historic figures were restated.

Key figures for Petrom Group

Overview key figures	2008	2009	2010	20 11	2012
Net operating profit after tax (NOPAT) in RON mn	834	944	2,122	3,778	4,041
Return on average capital employed (ROACE) in %	5	5	11	17	17
Return on equity (ROE) in %	6	5	13	19	18
Equity ratio in %	55	53	53	58	61
Gearing ratio in %	8	16	12	9	7

Cash flow (RON mn)	2008	2009	2010	20 11	2012
Cash flow from operating activities	4,297	2,726	4,630	6,442	7,185
Cash flow used for investing activities	5,803	4,071	4,264	5,092	5,055
Cash flow used for financing activities	696	1,149	832	(2,193)	(2,220)
Cash and cash equivalents at end of year	572	384	1,589	754	667
Free cash inflow/(outflow)	(1,508)	(1,345)	366	1,349	2,130

Key figures by segments

Capital expenditure (RON mn)	2008	2009	2010	20 11	2012
Exploration & Production	4,745	2,869	2,774	3,254	3,753
Gas & Power	387	348	1,211	515	221
Refining & Marketing	1,436	601	758	980	899
Corporate & Others	190	401	120	54	57
TOTAL	6,758	4,219	4,863	4,803	4,930

Sales (RON mn)	2008	2009	2010	20 11	2012
Exploration & Production	696	698	673	571	920
Gas & Power	3,040	2,769	2,880	3,191	3,696
Refining & Marketing	16,390	12,619	15,050	18,795	21,587
Corporate & Other	1	4	13	57	55
TOTAL	20,127	16,090	18,616	22,614	26,258

Key figures by segments

EBIT (RON mn)	2008	2009	2010	20 11	2012
Exploration & Production ¹	2,931	2,468	3,012	5,236	5,467
Gas & Power	109	71	164	149	360
Refining & Marketing	(1,800)	(618)	106	(187)	138
Corporate & Other	(127)	(140)	(135)	(79)	(117)
Consolidation	92	(161)	(161)	(183)	(185)
TOTAL	1,205	1,620	2,986	4,936	5,662

Clean CCS EBIT 2 (RON mn)	2008	2009	2010	20 11	2012
Exploration & Production 1	4,028	2,685	3,544	5,432	5,754
Gas & Power	212	158	172	150	359
Refining & Marketing	(391)	(675)	(104)	152	31
Corporate & Other	(127)	(139)	(125)	(76)	(104)
Consolidation	92	(161)	(161)	(183)	(185)
TOTAL	3,815	1,870	3,325	5,475	5,855

¹ Excluding intersegmental profit elimination shown in the line "Consolidation".
² Clean CCS figures exclude special items and inventory holding effects (CCS effects) resulting from R&M

Key figures by segments

EBITD (RON mn)	2008	2009	2010	20 11	2012
Exploration & Production ¹	4,467	4,082	5,103	7,378	7,521
Gas & Power	154	83	171	166	450
Refining & Marketing	(804)	117	694	377	753
Corporate & Other	(34)	(12)	(9)	29	(25)
Consolidation	92	(161)	(161)	(183)	(185)
TOTAL	3,875	4,109	5,797	7,766	8,514

¹Excluding intersegmental profit elimination shown in the line "Consolidation".

Petrom Group personnel data as of December 31

Activity	2008	2009	2010	20 11	2012
Exploration & Production	25,694	21,408	18,598	17,332	16,843
Refining	3,032	2,386	2,595	2,143	1,746
Marketing	3,948	2,397	1,047	909	819
Gas & Power	1,423	1,315	882	714	511
Corporate & Other	1,491	1,478	1,540	1,814	1,731
TOTAL	35,588	28,984	24,662	22,912	21,650

Market indicators

	2008	2009	2010	20 11	2012
Average crude price for Brent (USD/bbl)	97.26	61.67	79.50	111.26	111.67
Average crude price for Urals (USD/bbl)	94.77	61.18	78.29	109.60	110.76
Average exchange rate USD/RON	2.52	3.05	3.18	3.05	3.47
Average exchange rate EUR/RON	3.68	4.24	4.21	4.24	4.46
Average realized crude price (USD/bbl)	83.01	58.45	68.72	93.30	94.00
Average gas price for domestic producers in Romania (USD/1,000 cbm)	196	162	155	162	143
World crude demand (mn bbl/d)	85.8	84.9	87.7	89.0	89.8
World crude output (mn bbl/d)	86.6	84.9	87.3	88.5	90.9

Exploration and Production (E&P) – at a glance

Key producing assets in Romania

Field/area	Oil/gas	2012 average production in kboe/d
Oltenia	Gas	41
Petromar	Oil + gas	30
Moldova Sud	Oil + gas	21
Muntenia Vest	Oil	12
Crișana-Banat	Oil	9
Muntenia Central	Oil	9

E&P – at a glance

Key performance indicators	2008	2009	2010	20 11	2012
Reserves					
Total proved reserves in mn boe	872	854	832	812	775
thereof in Romania	843	823	805	786	750
Production					
Total hydrocarbon production (mn boe)	71.08	68.29	67.08	67.77	66.87
thereof in Romania	68.98	66.00	63.46	63.41	62.39
Crude oil and NGL production (mn bbl)	34.40	33.49	33.34	33.08	32.49
thereof in Romania	32.66	31.54	29.98	29.31	28.66
Natural gas production (bcm)	5.62	5.33	5.16	5.32	5.27
thereof in Romania	5.55	5.27	5.12	5.21	5.16
Natural gas production (bcf)	198.30	188.16	182.34	187.69	186.04
Reserve replacement rate in Romania (three-year average)	41%	60%	71%	71%	61%
Exploration expenditure (RON mn)	680	219	341	436	530
Exploration expenses (RON mn)	615	275	187	420	328
OPEX (USD/boe)	18.27	15.06	16.74	16.22	15.37

Gas and Power (G&P) – at a glance

	2008	2009	2010	20 11	2012
Consolidated gas sales (mn cbm) ¹	5,297	4,846	4,917	5,055	4,841
Consolidated gas sales (TWh) 1	57.3	52.4	53.0	54.2	52.2
Average gas price for domestic producers in Romania (RON/1,000 cbm)	493	495	495	495	495
Average gas price for domestic producers in Romania (USD/1,000 cbm)	196	162	155	162	143
Import gas price (USD/1,000 cbm)	440	353	360	442	440

¹Consolidated gas sales include internal transfers to other segments.

Refining and Marketing (R&M) - at a glance

	2008	2009	2010	20 11	2012
Refining input (kt) ¹	6,514	5,463	4,154	3,793	3,339
Refinery capacity utilization rate (%) ¹	77	65	49	79	73
Total refined product sales (kt)	6,495	6,180	5,472	5,234	5,004
thereof Marketing sales volumes (kt)	4,508	4,668	4,157	4,066	3,829
thereof: Gasoline	1,106	1,204	1,036	949	879
Diesel	2,292	2,267	2,264	2,293	2,258
Number of operating filling stations within Petrom Group	819	814	801	793	798
thereof: in Romania	550	546	546	545	546

¹ Arpechim refinery was in economic shut down for nearly 9 months of 2010. As of 2011, the Arpechim refinery is no longer included in the calculation.

Petroleum products (kt)	2008	2009	2010	20 11	2012
Gasoline	1,654	1,518	1,183	1,105	946
Diesel	2,006	1,662	1,178	1,184	1,035
Kerosene/Jet fuel	224	212	204	195	144
HFO	752	593	473	394	350
LPG total	252	269	220	205	162
Bitumen	192	118	42	0	0
Petroleum coke	195	177	177	216	196

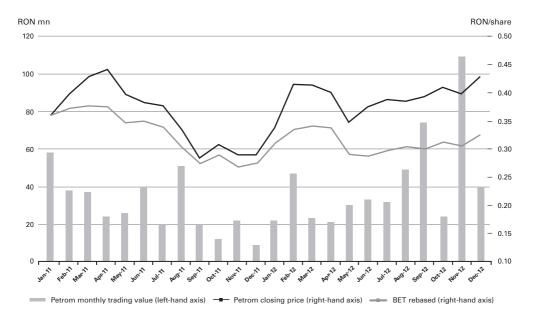
Key figures for Petrom shares

At a glance	2008	2009	2010	20 11	2012
Number of shares	56,644,108,335	56,644,108,335	56,644,108,335	56,644,108,335	56,644,108,335
Market capitalization (RON mn) ¹	10,253	14,104	18,976	16,427	24,249
Market capitalization (EUR mn) ¹	2,609	3,356	4,429	3,803	5,475
Year's high (RON)	0.5600	0.2920	0.3660	0.4500	0.4327
Year's low (RON)	0.1290	0.1160	0.2520	0.2750	0.2900
Year end (RON)	0.1810	0.2490	0.3350	0.2900	0.4281
EPS (RON/share)	0.0173	0.0152	0.0389	0.0663	0.0698
Dividend per share (RON)	0	0	0.0177	0.031	0.0282
Dividend yield ¹	0	0	5.2%	10.7%	6.5% 2
Payout ratio	0	0	46%	47%	40% 2

¹Calculated based on the share price as of the last trading day of the respective year

² Proposed dividend, subject to GMS approval

Evolution of Petrom share and BET



Petrom's stock exchange and privatization history

2001: Petrom is listed on the Bucharest Stock Exchange (BSE). The SNP shares started trading on September 3 and close at 0.0720 RON.

2004: On July 23, MEC and OMV signed the privatization contract whereby OMV acquired 51% stake in Petrom through a combination of a direct purchase of 33.34% (EUR 669) mn) and a simultaneous capital increase in Petrom (EUR 831mn). On December 7, OMV paid EUR 1.5 bn for 51% of Petrom share capital and on December 14 the Closing of the Privatization Agreement took place. Thus, OMV became the majority shareholder and Petrom's share capital increased as of December 31 to 5.600.050.608 RON with a nominal value of RON 0.1 per share. EBRD converted USD 73 mn of the Loan Agreement concluded with Petrom in 2002 into 2.03% of the Company's share capital.

2005: On November 22, the General Meeting of Shareholders (GMS) approved the share capital increase, giving to the existing shareholders the right to subscribe shares, with the nominal value of 0.1 RON, in order to keep their holdings. The Ministry of Economy and Commerce (MEC) has received 266,977,088 shares representing the value of the land for which the Company has obtained ownership titles between December 16, 2004 and October 10, 2005. During the subscription period (January 9 - February 9,

2006), OMV subscribed 334,209,314 shares, EBRD subscribed 13,275,740 shares, and a number of 3,924 shareholders, natural persons and legal entities, subscribed 29,140,115 shares. Same year, on March 15, ROTX index was launched on Vienna Stock Exchange. The index reflected in real-time the movement of the seven liquid blue chip stocks traded at the BSE, Petrom included with a weight representing approximately 24%.

2006: On February 27, at the request of Fondul Proprietatea S.A., 5.600,050,608 shares, issued by Petrom S.A were transferred from the account of the Ministry of Economy and Commerce into the account of Fondul Proprietatea S.A. Fondul Proprietatea is a fund created by the Romanian state in order to compensate the persons who suffered from the nationalization of their assets during the communist regime. Following the transfer and the share capital increase, the Ministry of Economy and Commerce now owns 17.481.773.996 shares and S.C. Fondul Proprietatea S.A. 5.600.050.608 shares. representing 30.87% and 9.89%, respectively, of the share capital. As of the end of the year, Petrom's main shareholder is OMV AG, with 51.01% of the share capital, followed by the Ministry of Economy and Commerce, with 30.87%, EBRD with 2.02%, while 6.21% of the share capital is free-float traded on the Bucharest Stock Exchange, being held by around 500,000 private and institutional investors from Romania and from abroad

2007: According to the provisions of the E.G.O. no 101/2006, on February 26, 2007 SC Depozitarul Central transferred the Petrom shares owned by the Ministry of Economy and Commerce in the account of The Authority for State Assets Recovery (AVAS), Subsequent to the transfer, the AVAS owns 17,481,773,996 shares representing 30.862% of the Petrom share capital.

On July 11, 2007, in compliance with the stipulations of the Government's Emergency Statutory Order no. 81/2007, Depozitarul Central transferred 5,791,079,578 shares, representing 10,223% of Petrom's share capital, held by the AVAS, into the account of S.C Fondul Proprietatea SA. Subsequent to the transfer, AVAS owns 11,690,694,418 shares representing 20.64% of the share capital and S.C. Fondul

Proprietatea SA owns 11,391,130,186 shares, representing 20.11% of the share capital.

2009: The Ministry of Economy (ME) replaced AVAS in its position as Petrom shareholder, according to the provisions of Law no 308/30.12.2008, on January 15 2009.

2010: The EGMS dated December 16, 2008 approved the buyback by Petrom of its own shares from the regulated securities market, under art, 1031 of the Law no. 31/1990 on trade companies, with a view to distributing the same free of charge to the persons entitled to receive shares (former or current employees), to fulfill the obligation assumed in the Collective Labor Agreement. The buy-back program commenced on January 8, 2010 and was completed on January 18, 2010, OMV Petrom S.A. purchased 6.195.500 shares, representing 0.011% of the company's share capital from the regulated securities market, at a total value of RON 1,772,177. The purchase price ranged from RON 0.2730 to RON 0.2930, OMV Petrom S.A. distributed free of charge, to each person so entitled a number of 100 (one hundred) ordinary, nominal and dematerialized shares, traded on the first tier of the Bucharest Stock Exchange, with a nominal value of RON 0.1 each.

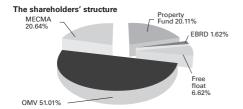
The EGMS held on August 3, 2010 approved in substance the spin-off of the OMV Petrom S.A's marketing activities and the legal transfer to OMV Petrom Marketing S.R.L. (a company fully owned by Petrom), by means of universal title legal transfer of assets and liabilities pertaining to such activities, together with the spin-off plan including its effects. The date on which the spin-off became effective was October 1, 2010. The authorized independent expert (i.e PriceWaterhouseCoopers Management Consultants SRL) appointed by the Trade

Registry, determined the sell-out share price (gross including any related fees and taxes) to be paid to the shareholders who exercised their sell-out right in amount of 0.352 RON/share. At the end of the process, in accordance to the sell-out procedure. OMV Petrom S.A. did not have to redeem any share from the above mentioned shareholders

2011: The Office for State Ownership and Privatization in Industry on behalf of the Ministry of Economy, Trade and Business Environment ("MECMA") selected the underwriter for the Secondary Public Offering (SPO) for the sale of 5.57 mn shares, representing 9.84% of Petrom's share capital (total shares held by MECMA correspond to a 20.64% stake in the share capital) and the final prospectus was approved by the National Securities Commission on June 20. The offering took place between July 11 and July 22 and the Government set the minimum reference price of the SPO at RON 0.3708/share. On July 22, the offering closed unsuccessfully, as the valid subscriptions did not exceed the 80% minimum threshold of the offered shares.

2012: On November 28, the European Bank for Reconstruction and Development (EBRD) sold 229,554,012 shares in OMV Petrom S.A. on the Bucharest Stock Exchange. The sale represented 0.41% of OMV Petrom S.A.'s total shares. Thus. the EBRD stake in OMV Petrom S.A. diminished from 2.03% at the end of 2011 to 1.62% at the end of 2012, while the free float increased to 6.62%.

Petrom's stock exchange and privatization history



Petrom shares symbols	
ISIN	ROSNPPACNOR9
Bucharest Stock Exchange	SNP
Bloomberg	SNP RO
Reuters	ROSNP.BX

Petrom – Investor News in 2012

- 04.01 Changes in Petrom management: Gerald Kappes began his appointment as interim member of the Petrom Supervisory Board, following Werner Auli's waiver of the mandate
- 09.01 Petrom announced having started exploration drilling on Domino-1, the first deepwater exploration well in the Romanian sector of the Black Sea, together with ExxonMobil Exploration and Production Romania Limited (EMEPRL)
- 10.01 Petrom announced that the Romanian Competition Council imposed a fine of RON 366.530.965 on Petrom and RON 137,288,031 on OMV Petrom Marketing SRL as a result of the antitrust investigation regarding the withdrawal of the retail product Eco Premium (unleaded gasoline pre-mixed with lead substitute) from the Romanian fuels market
- 22.02 The presentation of the preliminary results for Q4 and January - December 2011
- 03.02 Petrom announced having encountered natural gas in Domino-1. On February 22, Petrom confirmed a potentially significant gas discovery in Domino-1
- 23.03 Changes in Petrom management: Petrom announced the appointment of Hans-Peter Floren as interim member of the Supervisory Board, following Gerald Kappes' waiver of the mandate
- 09.05 The presentation of the results for January March 2012 28.05 Petrom announced the payment of the dividends for 2011
 - financial year via BRD Groupe Société Générale starting with 18 June 2012
- 19.06 Petrom announced its strategy update for 2021
- 27.06 Petrom announced the finalization of the upgrade of the crude vacuum distillation unit in Petrobrazi refinery
- 29.06 Petrom announced its decision to sell the 99.99% stake in the subsidiary Petrom LPG SA to Crimbo Gas International

- 01.08 Petrom began commercial operations at the Brazi power plant
- 08.08 The presentation of the results for Q2 and January June 2012
- 07.11 The presentation of the results for Q3 and January -September 2012
- 27.11 Petrom inaugurated its third greenfield fuel terminal at Isalnita
- 05.12 Petrom announced having started, together with EMEPRL. the largest 3D seismic study in the Black Sea
- 17.12 Petrom announced the start of the first 3D seismic campaign in the shallow water sector of Neptun block
- 21.12 Petrom announced the signing of a 15-year agreement with Expert Petroleum for production enhancement services

Financial calendar 2013

Financial events	Date
Presentation of the results for January-December and Q4 2012 ¹	February 21, 2013
Publication of the Annual Report 2012	April 22, 2013
General Meeting of Shareholders	April 22, 2013
Presentation of the results for January-March 2013	May 14, 2013
Presentation of the results for January-June and Q2 2013	August 13, 2013
Presentation of the results for January-September and Q3 2013	November 7, 2013

¹ Petrom Group preliminary, unaudited consolidated results prepared according to the International Financial Reporting Standards (IFRS)

Abbreviations and definitions

bbl	barrel(s), i.e. 159 liters
bn	billion
boe	barrels of oil equivalent
bcm	billion cubic meters (measured at 15°C)
bcf	billion cubic feet; 1,000 standard cubic meters = 35.3147 bcf for Romania or 34.7793 bcf for Kazakhstan
Capital employed	Equity including minorities plus net debt
cbm	cubic meter(s)
EBIT	Earnings Before Interest andTaxes
EBITD	Earnings Before Interest, Taxes and Depreciation
EPS	Earnings per share
GMS	General Meeting of Shareholders
HFO	Heavy Fuel Oil
kt	thousand tonnes
LPG	Liquefied Petroleum Gas
mn	million
OPEX	Operating expenses
Q	quarter
RON, lei	New Romanian leu

Abbreviations and definitions

NGL	Natural Gas Liquids
ROACE	Return On Average Capital Employed = NOPAT/Average Capital Employed (%)
ROFA	Return On Fixed Assets = EBIT/Average Fixed Assets (%)
ROE	Return On Equity = Net Profit/Average Equity (%)
t, toe	metric tonne(s), tonne(s) of oil equivalent
TWh	terawatt hours

Conversion factors

Conversion factors				
Crude oil	bbl (Romania)	bbl (Kazakhstan)	toe	
1t	7.193	7.78	1	

Natural gas	bn cf (Romania)	bn cf (Kazakhstan)	mn boe (Romania)	mn boe (Kazakhstan)	mn toe
1 bn cbm	35.315	34.779	6.539	5.796	0.909

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