

**EUROPEAN  
CURRICULUM  
VITAE**



**PERSONAL INFORMATION**

First name/Surname: Dan Manolescu  
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E-mail: [dan.manolescu@soter.ro](mailto:dan.manolescu@soter.ro); [dan.manolescu@ymail.com](mailto:dan.manolescu@ymail.com)  
Nationality: Romanian  
Date of Birth: April 15th, 1976

**PROFESSIONAL  
EXPERIENCE**

<b>Dates</b>	<b>September 2015 - Present day</b>
Occupation or position held	<i>Tax Partner</i>
Main activities and responsibilities	Coordinating tax consultancy practice;
Name and address of employer	SOTER & PARTNERS, Mendeleev street, no 28-30, Sector 1, Bucharest
Type of business or sector	Accounting, Taxation and Auditing
<b>Dates</b>	<b>January 2013 – September 2015</b>
Occupation or position held	<i>State Secretary</i>
Main activities and responsibilities	Coordinating legislation and policies on tax and accounting regulations Coordinating the rewriting process of the New Romanian „Fiscal Code” and „Fiscal Procedure Code”
Name and address of employer	Ministry of Public Finance, Apolodor street, no. 17, Sector 5, Bucharest
Type of business or sector	Public Administration
<b>Dates</b>	<b>February 2015 - March 2016</b>
Occupation or position held	<i>Member of the Board of Directors - CEC Bank</i>
Main activities and responsibilities	Involvement in decision-making processes and activity coordination for CEC Bank
Name and address of employer	CEC Bank, Calea Victoriei street, no. 11-13, Sector 3, Bucharest
Type of business or sector	Financial and banking activities
<b>Dates</b>	<b>December 2013 – February 2015</b>
Occupation or position held	<i>Member of the Board of Directors - National Credit Guarantee Fund for Small and Medium-Sized Enterprises SA</i>
Main activities and responsibilities	Involvement in decision-making processes and activity coordination for FNGCIMM SA
Name and address of employer	FNGCIMM SA, Iulian Ștefan street, no. 38, Sector 1, Bucharest
Type of business or sector	Financial and banking activities
<b>Dates</b>	<b>February 2013 – September 2014</b>
Occupation or position held	<i>Representative in the General Shareholding Assembly - EXIMBANK SA</i>
Main activities and responsibilities	Involvement in decision-making processes and activity coordination for EXIMBANK SA
Name and address of employer	EXIMBANK SA, Barbu Delavrancea street, no. 6A, sector 1, Bucharest

Type of business or sector	Financial and banking activities
<b>Dates</b>	<b>2011 – 2012</b>
Occupation or position held	<i>Lecturer</i>
Main activities and responsibilities	Teaching Transfer Pricing Course for „Taxation and Financial Policies” - Master Programme
Name and address of employer	Titu Maiorescu University
Type of business or sector	Academics
<b>Dates</b>	<b>April 2007 – April 2010 – January 2013, February 2016 – Present day</b>
Occupation or position held	<i>Board Member / Vice-President</i>
Main activities and responsibilities	Professional representation and promotion of tax consultancy activity; Board Member of Romanian Chamber of Tax Consultants, Representative of the Romanian Chamber of Tax Consultants for General Assembly and Council of the Confédération Fiscale Européenne Lecturer in various training programs for tax consultants
Name and address of employer	Romanian Chamber of Tax Consultants, Alecu Russo street, no.13-19, Sector 2, Bucharest
Type of business or sector	Tax consultancy
<b>Dates</b>	<b>January 2001- January 2013</b>
Occupation or position held	<i>Tax Partner</i>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Coordinating tax consultancy practice;</li> <li>• Advice on corporate decisions on tax optimisations of various projects</li> </ul>
Name and address of employer	SOTER & PARTNERS, Mendeleev street, no 28-30, Sector 1, Bucharest
Type of business or sector	Accounting, Taxation and Auditing
<b>Dates</b>	<b>October 1997 - December 2000</b>
Occupation or position held	<i>Senior Tax Consultant</i>
Main activities and responsibilities	<ul style="list-style-type: none"> <li>• Financial statements and tax returns review of various companies from banking and insurance sector, IT, manufacturing, etc;</li> <li>• Participation in the assessment processes and due-diligence for the privatization of various companies;</li> <li>• Decisions optimization on the fiscal implications of various corporate projects;</li> </ul>
Name and address of employer	KPMG Romania - Victoria Business Park, Bucharest-Ploiesti highway 69-71, Bucharest
Type of business or sector	Tax consultancy

## EDUCATION AND TRAINING

<b>Dates</b>	<b>2008</b>
Title of qualification awarded	<i>Auditor Certification</i>
Principal subjects/occupational skills covered	Financial Audit
Name and type of organisation providing education and training	Chamber of Financial Auditors of Romania
Level in national or international classification	Financial Auditor
<b>Dates</b>	<b>2007</b>
Title of qualification awarded	<i>Tax Consultant Certification</i>
Principal subjects/occupational skills covered	Tax consultancy
Name and type of organisation providing education and training	Chamber of Tax Consultants
Level in national or international classification	Tax Consultant

**Dates** 1998-2006  
**Title of qualification awarded** PhD Diploma  
**Principal subjects/occupational skills covered** Accounting  
**Name and type of organisation providing education and training** Academy of Economic Studies  
**Level in national or international classification** ISCED 8

**Dates** 2005-2012 (*suspension 2006-2008*)  
**Title of qualification awarded** Legal Expert/ Bachelor degree  
**Principal subjects/occupational skills covered** Law  
**Name and type of organisation providing education and training** University of Craiova - Faculty of Law and Administration  
**Level in national or international classification** ISCED 7

**Dates** 1994-1998  
**Title of qualification awarded** Economist/ Bachelor degree  
**Principal subjects/occupational skills covered** Banks and Stock Exchanges  
**Name and type of organisation providing education and training** Academy of Economic Studies - Faculty of Finance, Insurance, Banking and Stock Exchange  
**Level in national or international classification** ISCED 7

## PROFESSIONAL EDUCATION AND TRAINING

- Courses "International Accounting Standards and International Standards on Auditing" financed by the World Bank and organized by the Ministry of Finance in collaboration with the Institute of Chartered Accountants of Scotland (ICAS), 2000 (55 days);
- Training courses "Accounting and international taxation" organized by KPMG Romania;

## PERSONAL SKILLS AND COMPETENCES

### Articles in magazines and specialized publications:

- Exchange rate differences - accounting and fiscal challenges - Tribuna Economică no. 47/2005;
- Taxation in a synthetic vision - Audit Financiar no. 4/2006
- Statutory audit of annual and consolidated financial statements of entities provided by EU Directives - Finanțe Publice și Contabilitate, no. 10/2005
- Changes to the new accounting regulations compliant with European directives - Gestiunea și Contabilitatea Firmei no. 4/2006;

## NATIVE LANGUAGE

Romanian

## OTHER LANGUAGE

**Self-assessment**  
**European level (\*)**

**English**

**French**

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production		Writing	
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
A1	Basic user	A1	Basic user	A1	Basic user	A1	Basic user	A1	Basic user

**SOCIAL SKILLS AND  
COMPETENCES**

Theoretical and practical intelligence, team spirit, politeness and tact, sociability, rapid adaptability to working environment, discipline at work.

**ORGANISATIONAL SKILLS  
AND COMPETENCES**

Leadership skills, capacity of synthesis and analysis, decision-making skills, organizational skills, coordination skills, great capacity to motivate people  
Extensive experience in delivering training programs and moderate debates and others events

**TECHNICAL SKILLS AND  
COMPETENCES**

Good knowledge of Microsoft Office tools (Microsoft Word, Excel, Power Point)

**DRIVING LICENCE**

A,B Category

Bucharest,  
30th of March 2015

Dan MANOLESCU